



Q1'26

CORPORATE PRESENTATION

AGENDA

1

INRETAIL
OVERVIEW

2

INVESTMENT
THESIS

3

APPENDIX

INRETAIL OVERVIEW

1



INRETAIL OVERVIEW

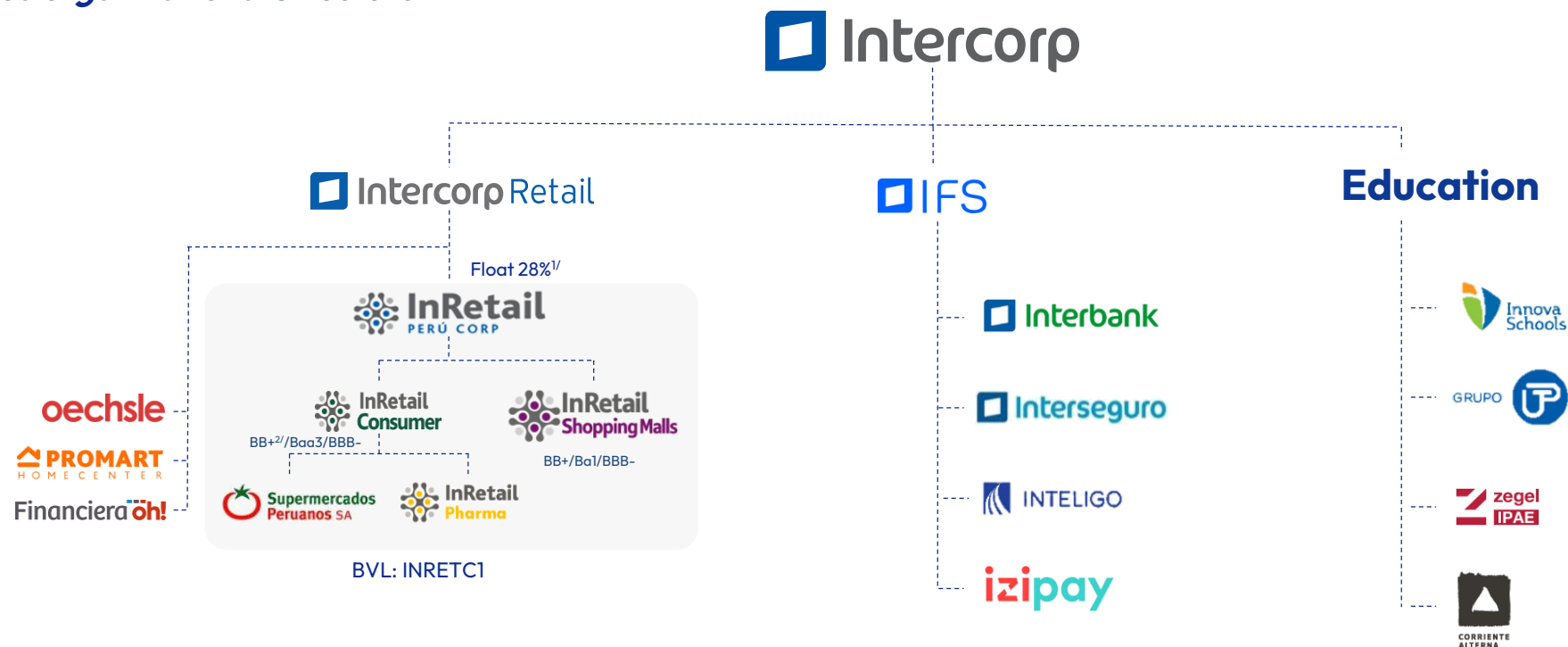
- **Multi-format retailer with focus in the underpenetrated Peruvian market**
- **Undisputed leadership in all its segments^{1/}**
 - #1 in food retail
 - #1 in pharmacies
 - #1 in shopping malls
- **Operating in consumer non-discretionary segments**
- **Strong and resilient cash generation with stable leverage ratios and top of industry profitability margins**
- **Controlled by Intercorp Group BBB-/BBB- one of Peru's largest business conglomerates**



Note: 1/ Considering revenues and GLA.

INRETAIL IS PART OF ONE OF PERU'S LEADING AND MOST DIVERSIFIED BUSINESS GROUPS

Simplified organizational structure



LTM Q1'26 Intercorp metrics:

- More than ~USD 10.9 billion in sales
- Market capitalization of 2 public subsidiaries of ~USD 8.7 billion as of March, 2026
- More than 107k employees

Note: Organizational structure as of Q1'26. 1/ Excludes Nexus' minority stake of 3.3% in InRetail Perú. 2/ S&P has given a BBB- rating to InRetail Consumer's Stand Alone Credit Profile (SACP).

LTM Q1'26 FINANCIAL SUMMARY BY SEGMENT

Million Soles (S/ mm)



Revenues

% Revenues Contribution

13,405
57%

Adj. EBITDA^{1/}

% Adj. EBITDA Contribution

1,231
38%

Adj. EBITDA Margin^{2/}

9.2%



9,185
39%

1,574
48%

17.1%



795
3%

460
14%

76.8%



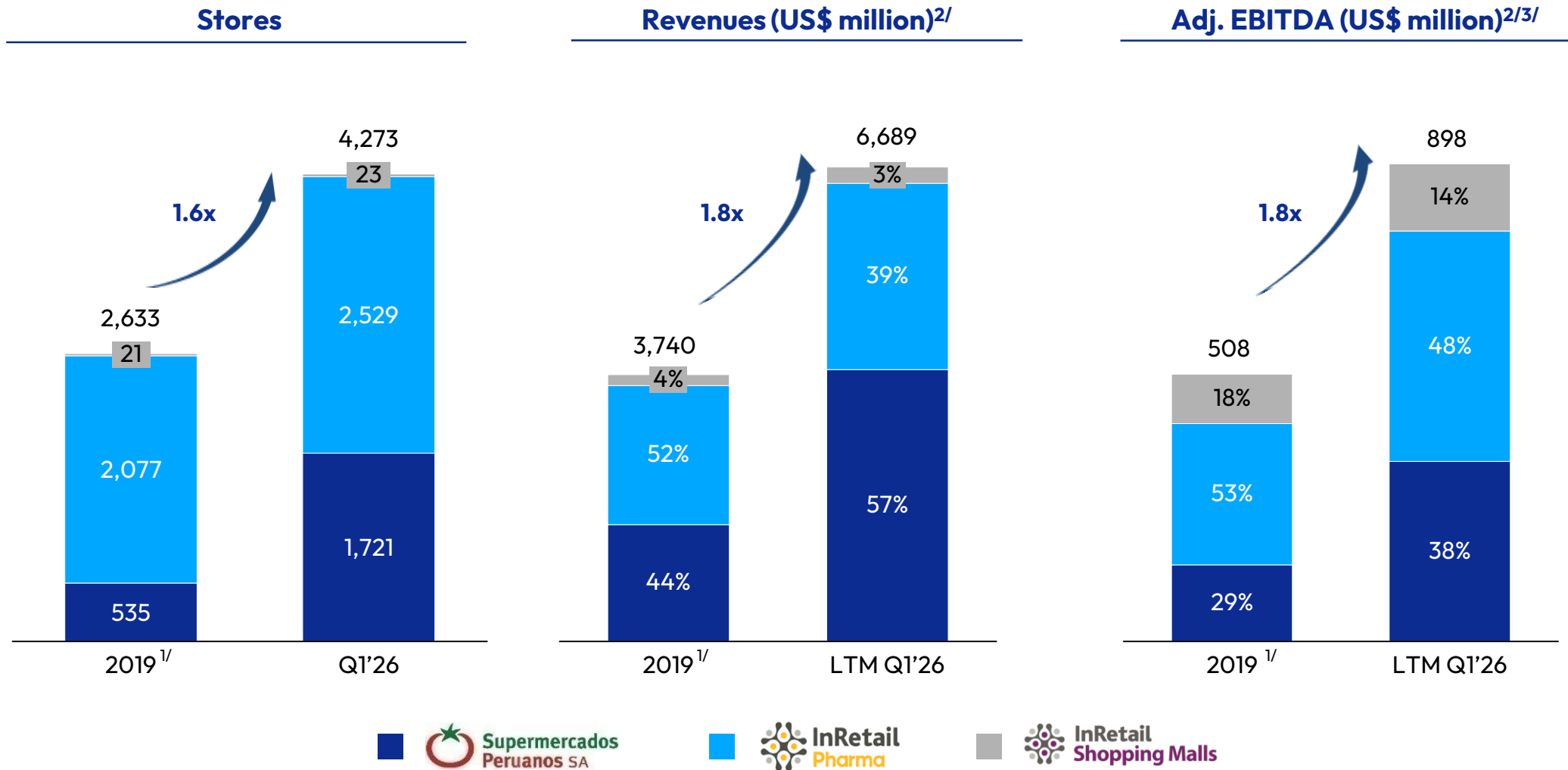
23,379
100%

3,138
100%

13.4%

Note: Consolidated figures for InRetail include intercompany eliminations, consolidation adjustments, digital and other segments. 1/ Adj. EBITDA excludes mark-to-market gains from valuation of investment properties and asset revaluations. 2/ InRetail Shopping Malls' adj. EBITDA margin is represented here as Net Rental margin, calculated as adj. EBITDA/Net Rental Income.

INRETAIL HAS ACHIEVED STRONG GROWTH



Note: 1/ 2019 figures do not include Makro's results nor number of stores, since Makro was acquired on December 23, 2020. 2/ Consolidated figures for InRetail include intercompany eliminations, consolidation adjustments, digital and other segments. Exchange rate of PEN/US\$ 3.495 used for conversion in all periods. 3/ Adj. EBITDA excludes mark-to-market gains from valuation of investment properties and asset revaluations.

INVESTMENT THESIS

2



INVESTMENT THESIS

The leading multi-format retailer in a growing and underpenetrated Peruvian market

1

Sustainable growth in underpenetrated sectors

- Stable macroeconomic environment in Peru, with proven resilient growth and solid fundamentals
- Peru's modern retail is still in an early stage of development, with low penetration in all of InRetail's segments

2

Undisputed leadership & diversified business model

- Undisputed leadership in the food retail, pharma and shopping malls segments
- Omnichannel and multi-format value proposition to target a wide customer base
- Clear growth potential through our omnichannel platform

3

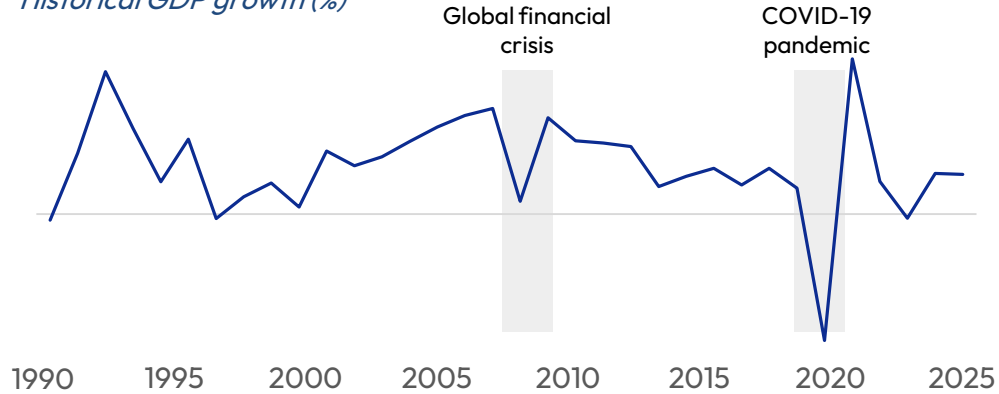
Proven track record of strong growth and consistently high profitability

- Sustained organic and inorganic growth, with clear synergies and free cash flow generation
- Resilient and well-diversified business model, with proven capacity to attain growth and top of industry profitability
- Successful and seamless integration of acquisitions, with proven track record of deleveraging

THE PERUVIAN ECONOMY HAS STRONG MACRO FUNDAMENTALS

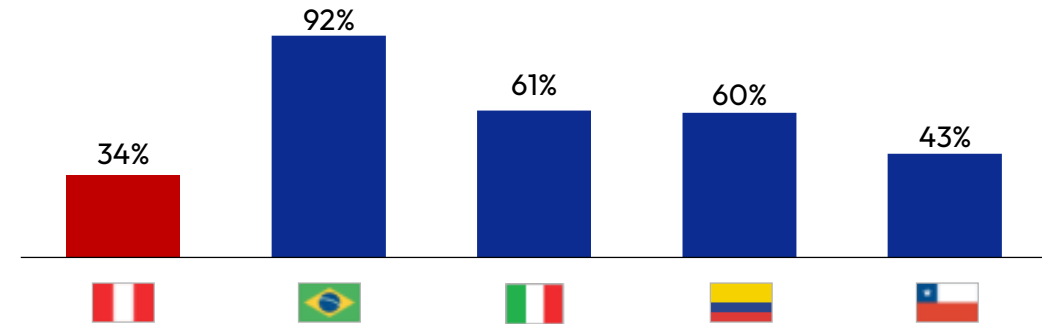
Proven resilient growth

Historical GDP growth (%)

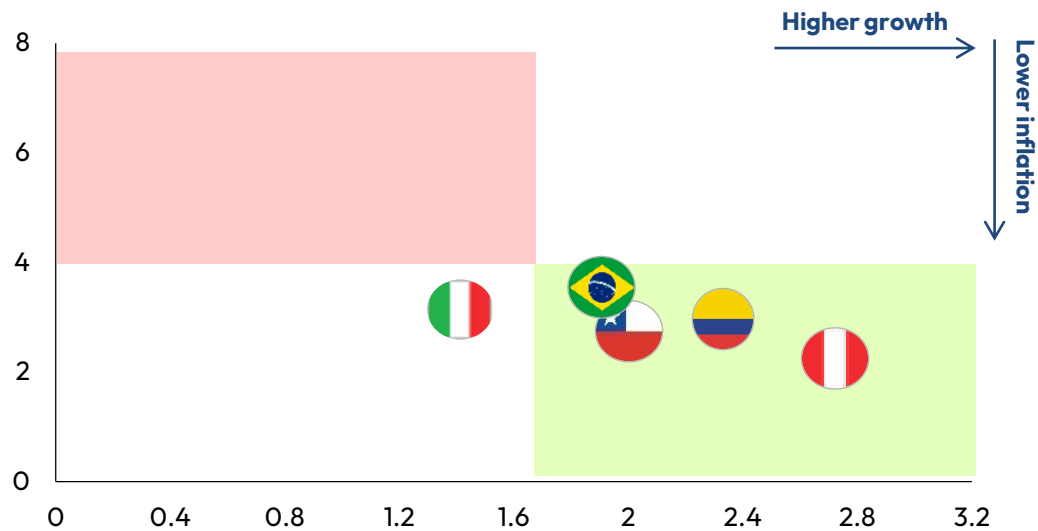


Stable fiscal and monetary policy

Public debt as % of GDP, 2025

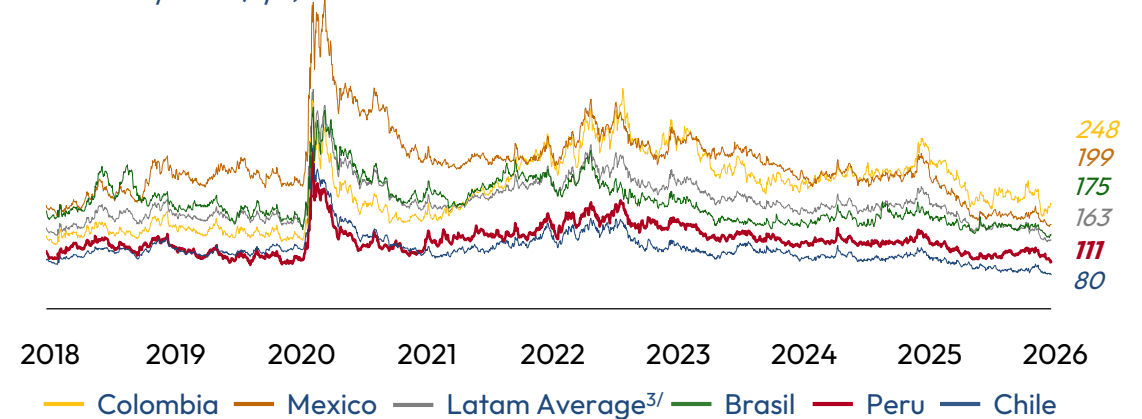


Controlled inflation with stable growth^{1/}



Among the lowest risk environments^{2/}

EMBIG Spread (bps)



Peru's
Credit Rating

BBB-

S&P Global
Ratings

Baa1

MOODY'S

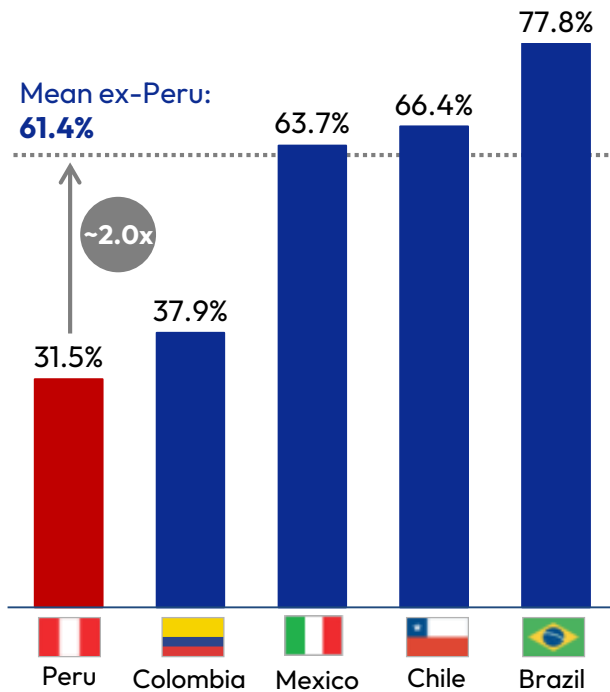
BBB

FitchGroup

SIGNIFICANT UPSIDE POTENTIAL FOR MODERN RETAIL

Food Retail

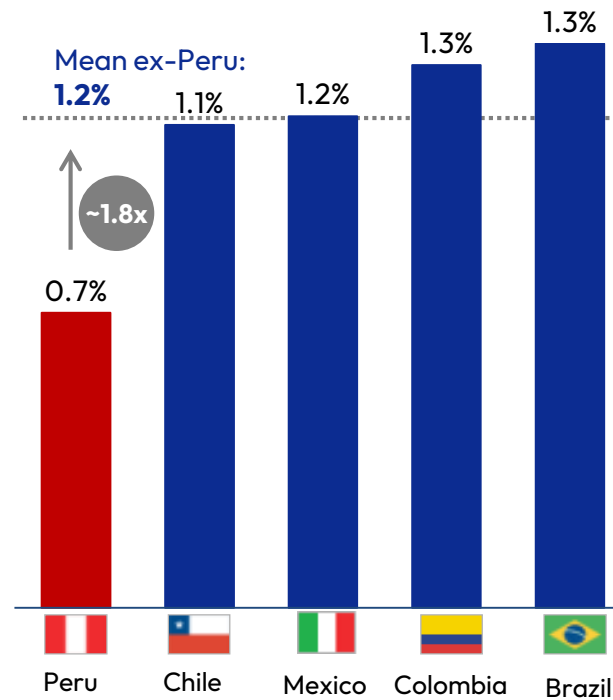
Penetration as a % of total food retail sales - 2024^{1/}



Source: Euromonitor, 2025

Pharmacies

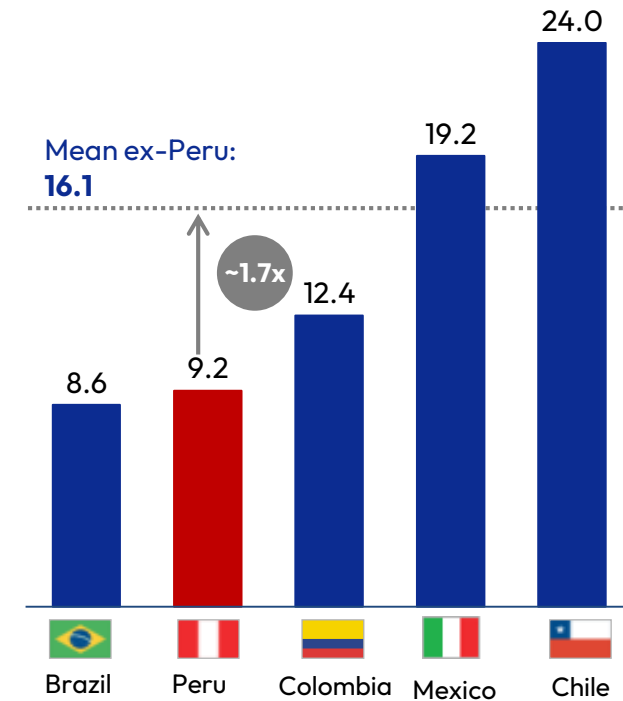
Pharmaceutical sales as % of GDP - 2025^{2/}



Source: Fitch, 2026

Shopping Malls

Malls GLA (sqm) per 100 people - 2024



Source: Accep, 2025

Note: 1/ Modern retail penetration as % of total food retail sales. 2/ 2025 estimated.

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- Omnichannel and multi-format value proposition to target a wide customer base
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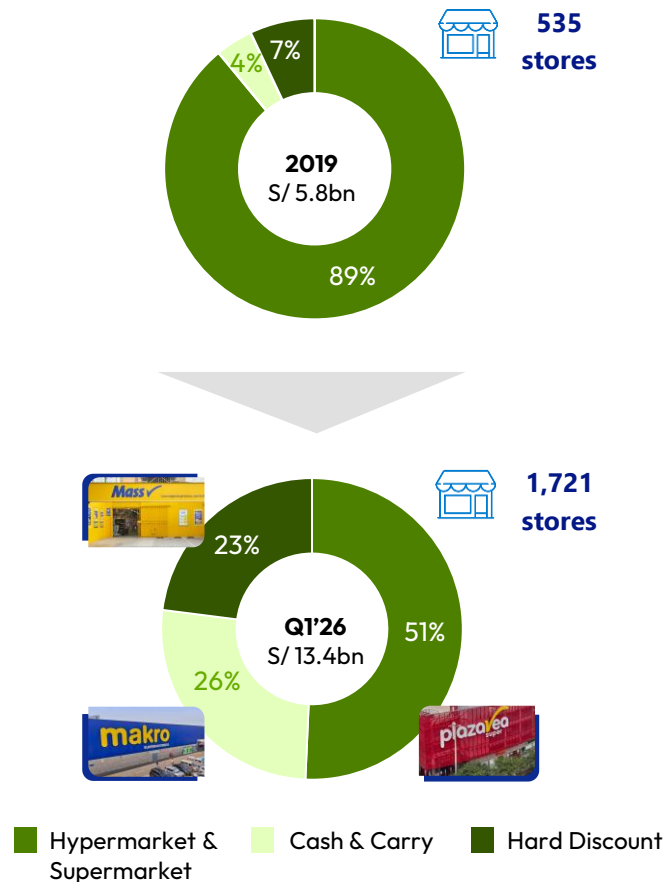
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FOOD RETAIL

Leading food retailer with a consolidated multi-format platform

Revenues by format



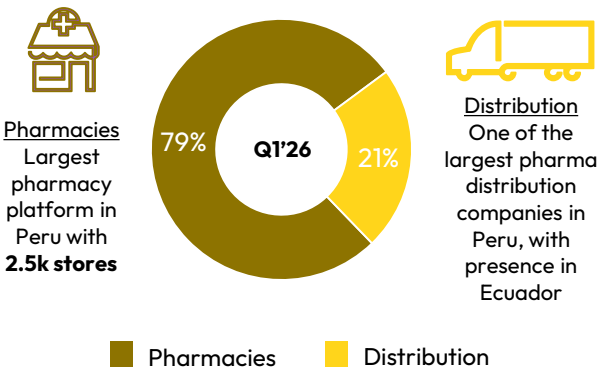
Multi-format strategy serving a diversified customer base across purchase missions

Q1'26	Hypermarket & Supermarket	High-end Supermarket	Cash & Carry	Hard Discount
Brand	plaza^{vea}	Vivanda	makro	Mass ✓
Number of stores	112		27	1,582
Format strategy	One-stop shop destination, reaching all socio-economic levels Food Retail brand with highest recognition in Peru	Variety of fresh and premium food products as well distinctive service Located in Lima's wealthier neighborhoods	Focused on professional HoReCa clients Tailored products such as volume-sized and business specific	Conveniently located, small sized stores with optimized assortment for the lower and middle-class sector
Shopper missions	- Stock-up - Variety - Reposition	- Stock-up - Fresh & specialties - Service	- Volume - Low-cost	- Proximity - Daily basket - Low-cost
Average sales area (sqm)	~3.0k	~1.2k	~4.4k	~180
Growth Potential ^{1/}				

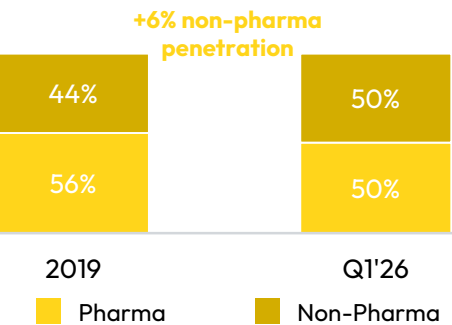
Every day-low price strategy

Largest pharmacy player in Peru with an unparalleled nationwide presence

Revenues by unit



Pharmacies sales breakdown by category



Expansion of our health and well-being portfolio through our multi-format strategy

Q1'26	Traditional	Self-Service	Beauty & Personal Care
Revenues by format	48%	31%	21%
Number of stores	1,385	719	425
 Every day-low price strategy  Traditional Inkafarma counter store, with only assisted sales  Increased display of personal care categories in sales area			
 High & low strategy, supported by strong loyalty program  Traditional Mifarma counter store, with only assisted sales  Sales floor with small aisles of consumer and nutrition categories  Additional assortment and spaces dedicated to beauty and wellness			

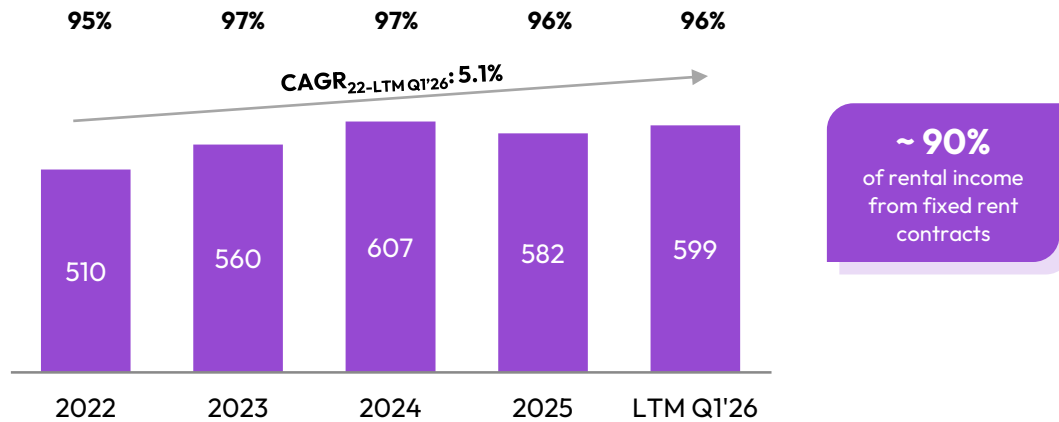
Complementary brands to attract distinct customer base

SHOPPING MALLS

Leading shopping malls platform with a resilient business model

Consistent Net Rental Income growth and stable occupancy rates^{1/}

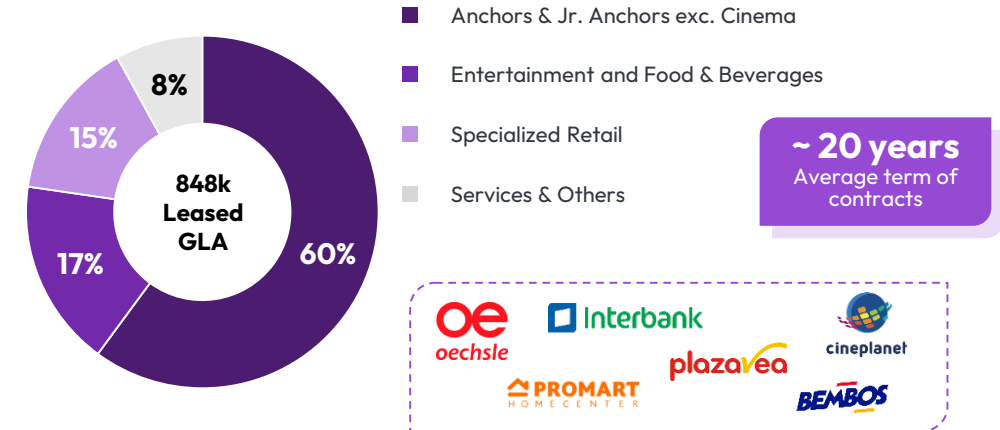
Net Rental Income (\$/mm) and Occupancy Rates (%)



Supported by high quality and long-term tenants^{1/}

Diversified tenant base and GLA

% of GLA as of Q1'26



Multi-format strategy with differentiated value propositions

Shopping Malls

- Strategically located in large population areas with easy accessibility to attract high foot traffic
- Value proposition:** A comprehensive destination combining shopping, entertainment, and leisure, designed for diverse and extended experiences. GLA greater than 25k sqm



Power Centers

- Strategically located in small neighborhoods within short distance from our visitors' homes
- Value proposition:** Focused on convenience, featuring big-box anchor stores and a functional layout for quick and specific shopping needs. Average GLA of 15k sqm.



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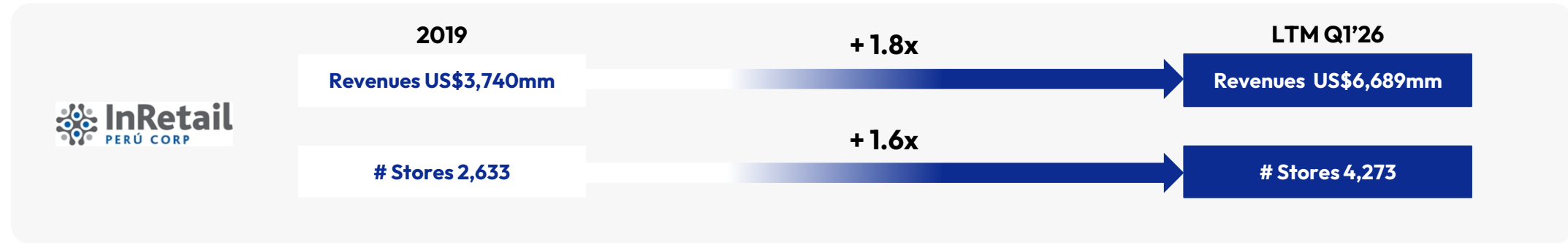
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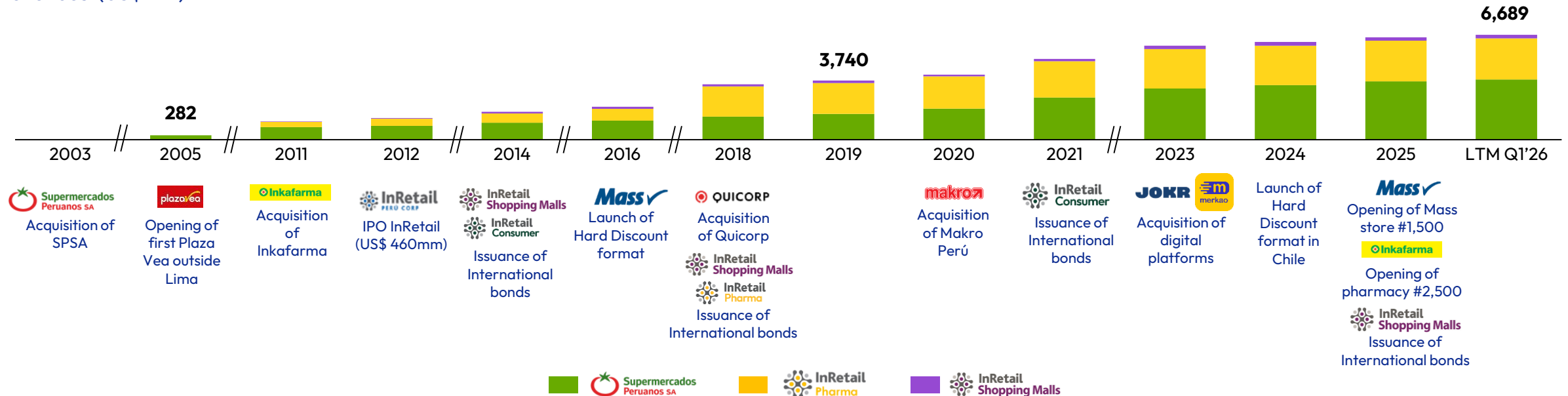
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CONSISTENT PROFITABLE ORGANIC GROWTH AND EXPERTISE IN ACQUISITION INTEGRATION



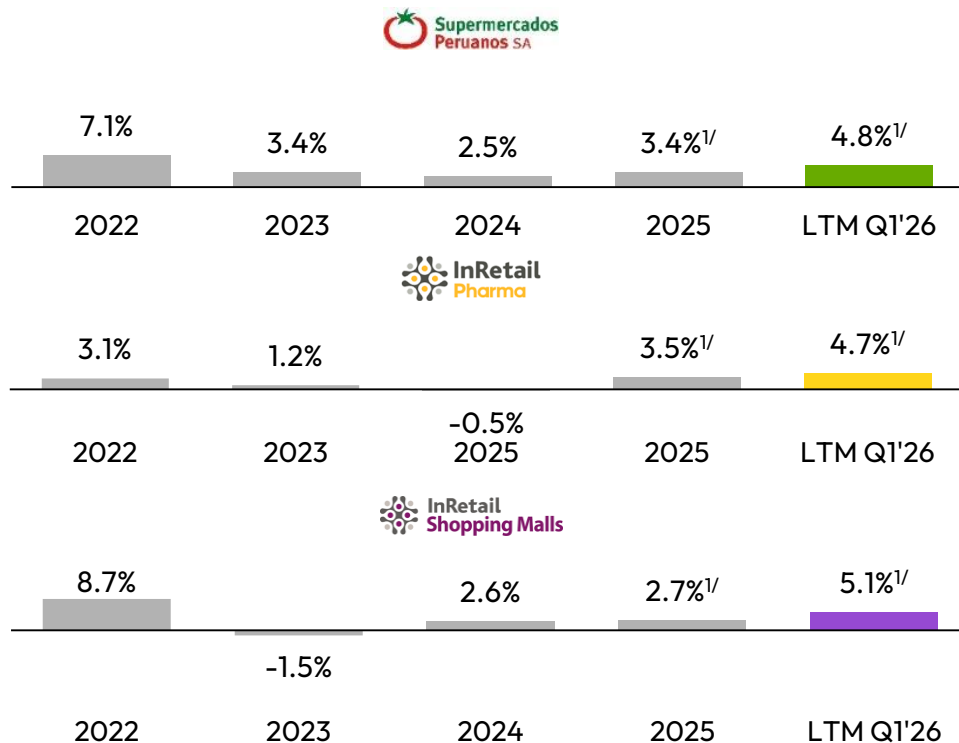
Revenues (US\$mm)



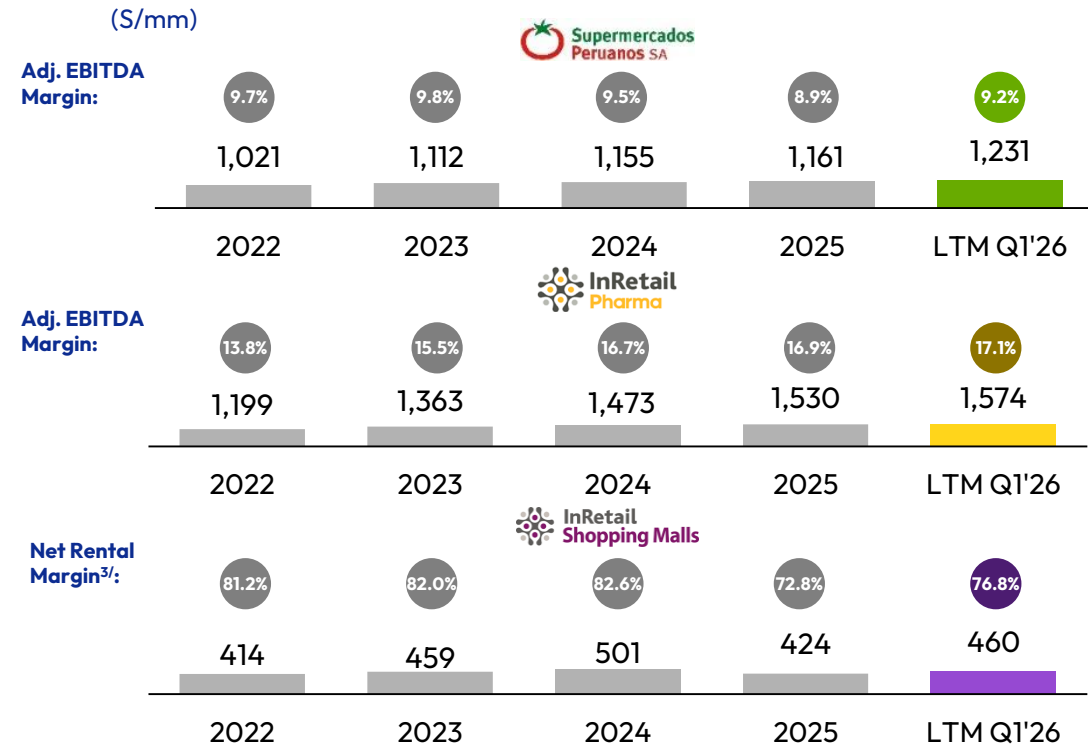
RESILIENT BUSINESS MODEL WITH STRONG GROWTH AND PROFITABILITY

- InRetail operates a resilient business model with a well-diversified, multi-format platform, anchored in a diligent execution of its EDLP strategy and an important representation of essential categories
 - Our Food Retail segment continues to attain significant growth and expand margins, achieving better than expected results
 - Our Pharma segment operates with top of industry profitability, maintaining stable margins
 - Our Shopping Malls segment has proven to be a predictable segment with robust and stable occupancy levels

Same Store Sales (SSS)



Adjusted EBITDA^{2/}



APPENDIX

3



FINANCIAL SUMMARY

Million Soles (S/ mm)

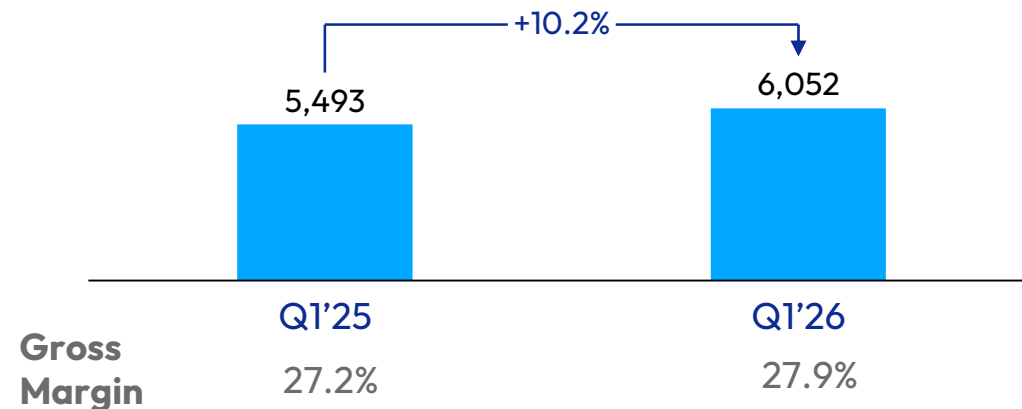
Highlights

- **Double-digit growth in revenues**, with a strong growth in our Food Retail segment and a solid growth in our Pharma and Shopping Malls segments, reflecting a stronger consumption environment
- **Strong double-digit growth in adj. EBITDA**, mainly explained by the growth in revenues, the increase in gross margin and the low comparison basis

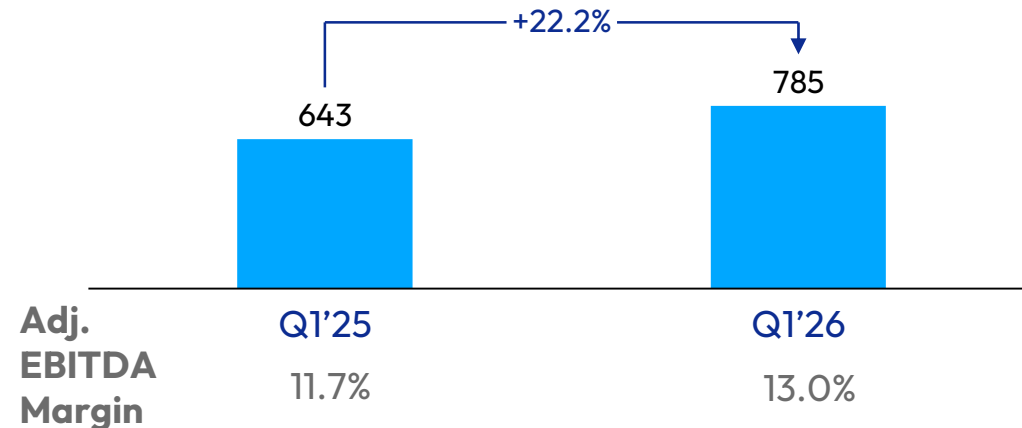
Revenues YoY
+10.2%

Adj. EBITDA YoY
+22.2%

Revenues



Adj. EBITDA^{1/}

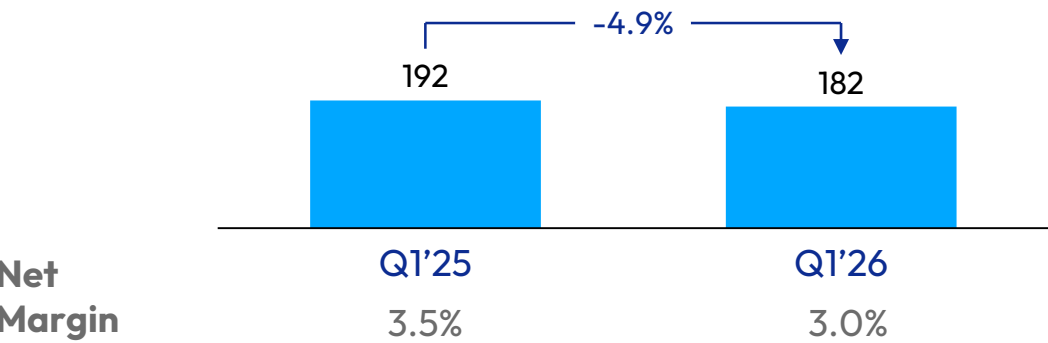


Note: 1/ Adj. EBITDA excludes mark-to-market gains from valuation of investment properties and asset revaluations.

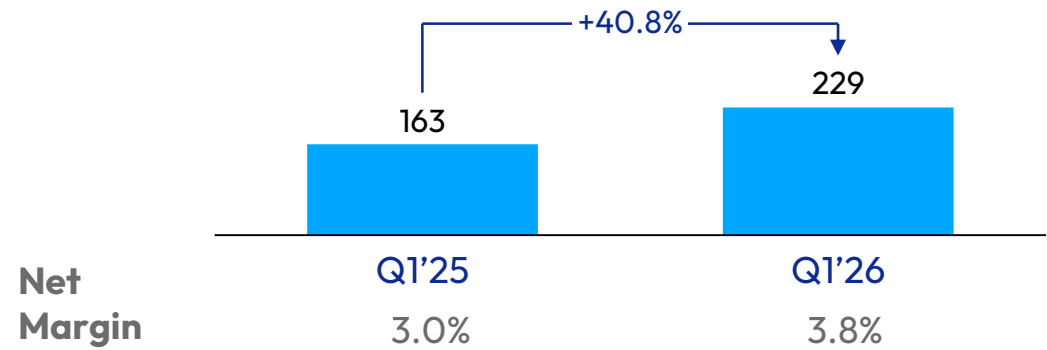
NET INCOME

Million Soles (S/ mm)

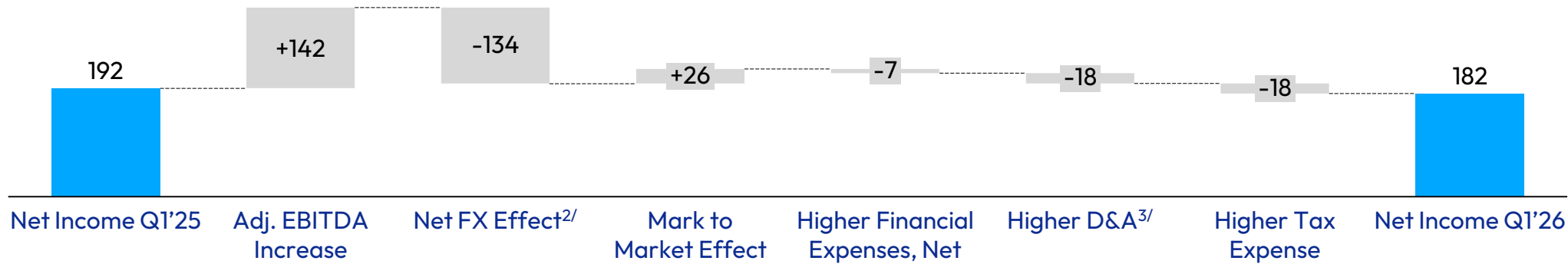
Net Income



Net Income (excluding FX and Mark-to-Market)^{1/}



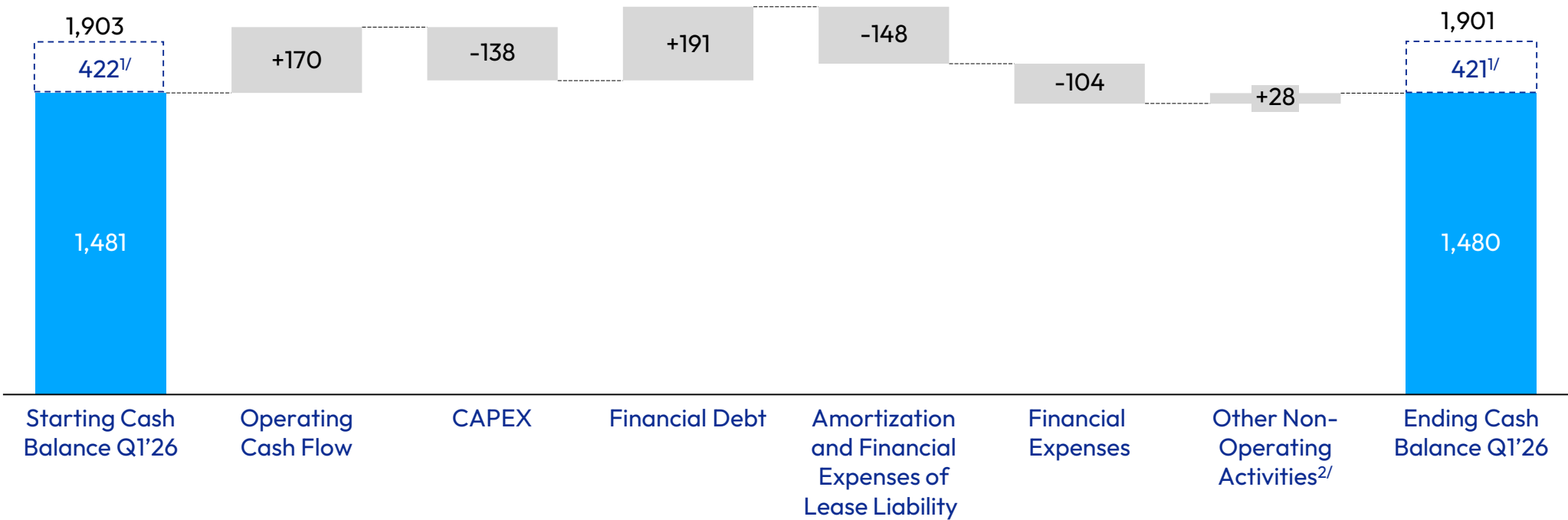
Net Income Breakdown



Note: 1/ Adjusted net of tax effect (~30%), for (i) FX loss/gain and (ii) mark to market from investment properties. 2/ PEN/USD exchange rate was S/3.495 as of Mar 31, 2026 compared to S/3.368 as of Dec 31, 2025 and S/3.677 as of Mar 31, 2025 compared to S/3.770 as of Dec 31, 2024. 3/ D&A includes asset revaluations.

CASH-FLOW BREAKDOWN

Million Soles (S/ mm)

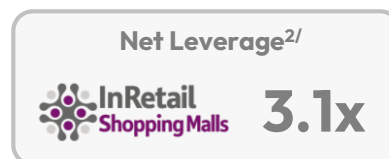
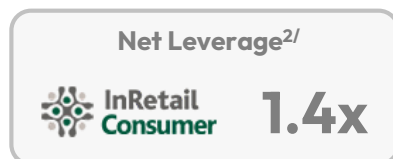
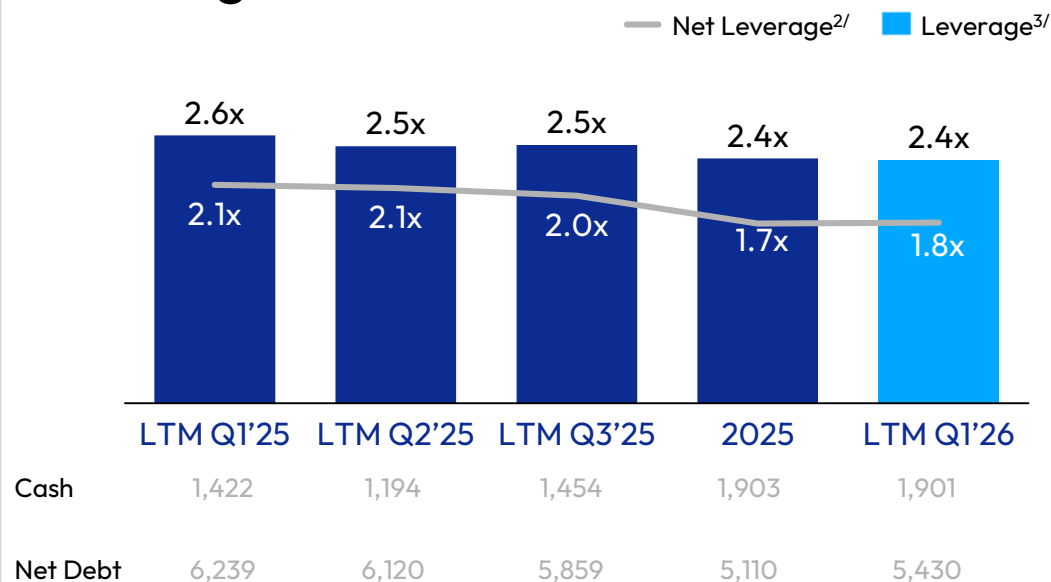


Note: 1/ Investments at fair value through profit or loss, which includes mainly liquid money market mutual funds. 2/ Considers variations in positions of investments at fair value through profit or loss, purchase of treasury shares and effects of variations from exchange rates on cash and equivalents.

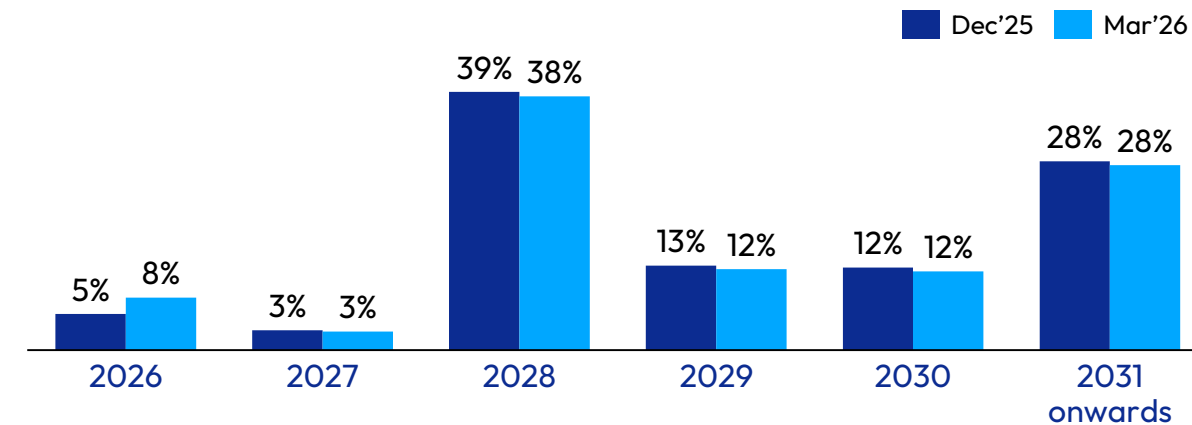
FINANCIAL DEBT AND LEVERAGE

Million Soles (S/ mm)

Leverage Evolution^{1/}



Financial Debt Amortization Schedule



Highlights

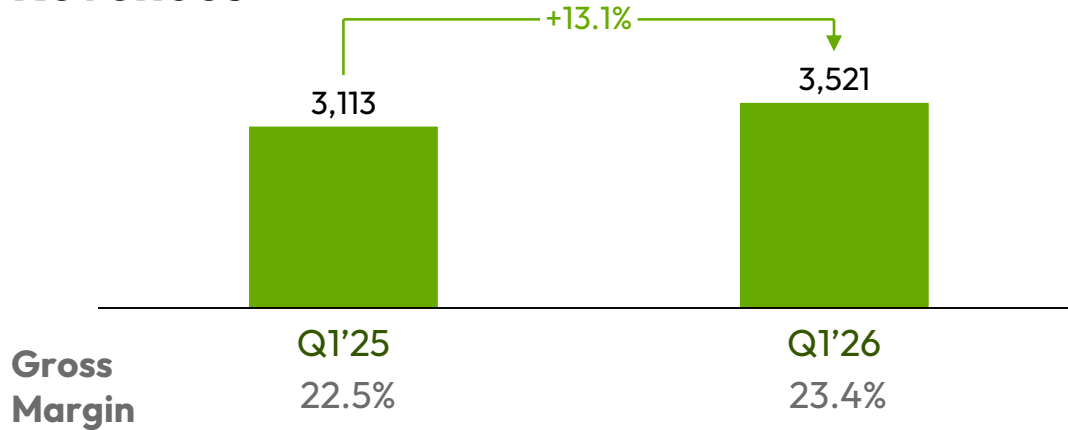
- Net leverage decreased to 1.8x YoY, driven by an improvement in adj. EBITDA and a higher cash balance
- Temporary increase in short-term debt, given cyclical working capital requirements in our Food Retail and Pharma segments

Note: 1/ Ratios are adjusted for currency hedge effect. Financial debt does not include lease liability. 2/ Net leverage is calculated as: (financial debt +/- currency hedge effect - cash & cash equivalents - investments at fair value through profit or loss) / adj. EBITDA LTM including IFRS-16 effect. Additionally, cash considers treasury stock and treasury bonds when at Subsidiary level. 3/ Leverage is calculated as: (financial debt +/- currency hedge effect) / adj. EBITDA LTM including IFRS-16 effect.

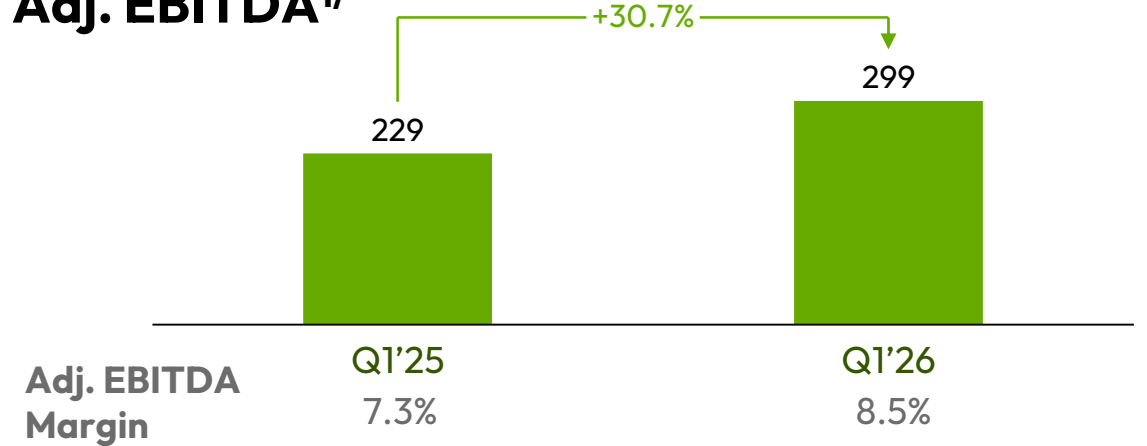
FOOD RETAIL

Million Soles (S/ mm)

Revenues



Adj. EBITDA^{1/}



- **Double-digit growth in revenues of 13.1%**, favored by the improvement in consumption and by the low comparison basis
- **Adj. SSS growth of 8.9%^{2/}**, with a solid performance in our Hard Discount and Cash & Carry formats
- **Strong double-digit growth in adj. EBITDA of 30.7%**, mainly explained by the growth in revenues, the higher gross margin and the low comparison basis, which included extraordinary impacts from the temporary closure of several stores and one-off expenses related to reorganizations

Q1'26 Highlights

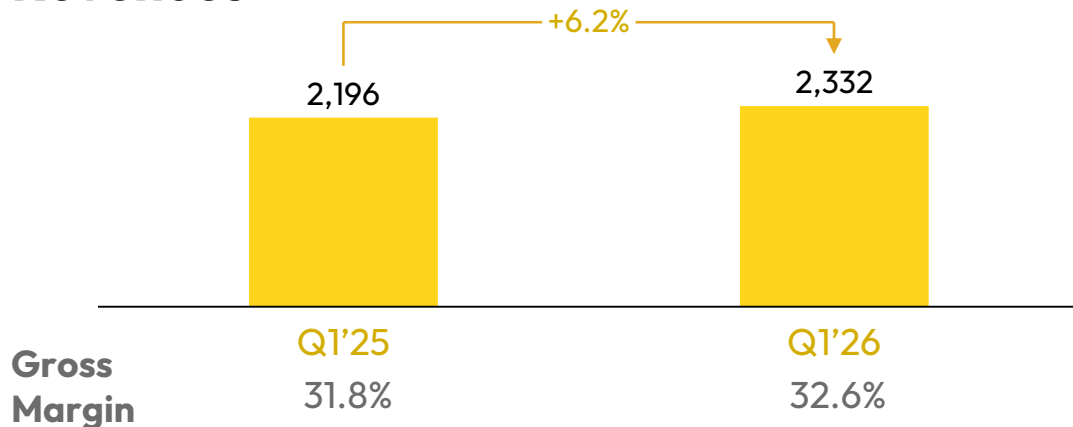
Hard Discount SSS
+16.6%

Cash & Carry SSS
+13.7%

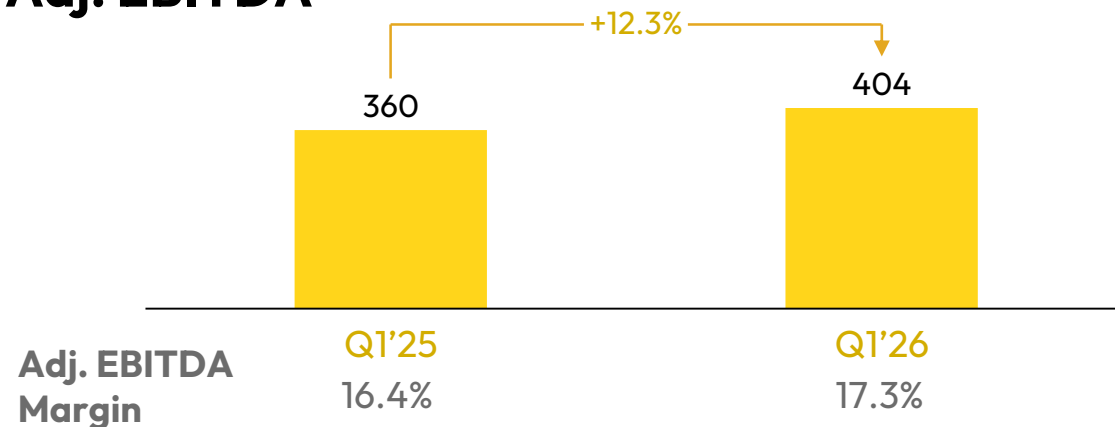
Note: Includes only Peru. 1/ Adj. EBITDA excludes mark-to-market gains from valuation of investment properties and asset revaluations. 2/ Adj. SSS excludes stores that were temporarily closed during Q1'25, only for the days effectively closed.

Million Soles (S/ mm)

Revenues



Adj. EBITDA



- **Revenues increased 6.2%**, driven by a strong double-digit growth in our Pharmacies^{1/} unit, compensating the decline in revenues in our Distribution^{2/} unit given the progressive exit of non-core channels in Peru
- **Adj. SSS growth in our Pharmacies^{1/} unit of 9.3%^{3/}**, with a strong growth across all categories, favored by the improvement in consumption
- **Double-digit growth in adj. EBITDA of 12.3%**, explained by the improvement in gross margin given the change in revenue mix, and the increase in fixed costs dilution, despite the incremental expenses from the new stores opened and from the gradual implementation of the new distribution center

Q1'26 Highlights

Pharmacies revenues YoY
+11.9%

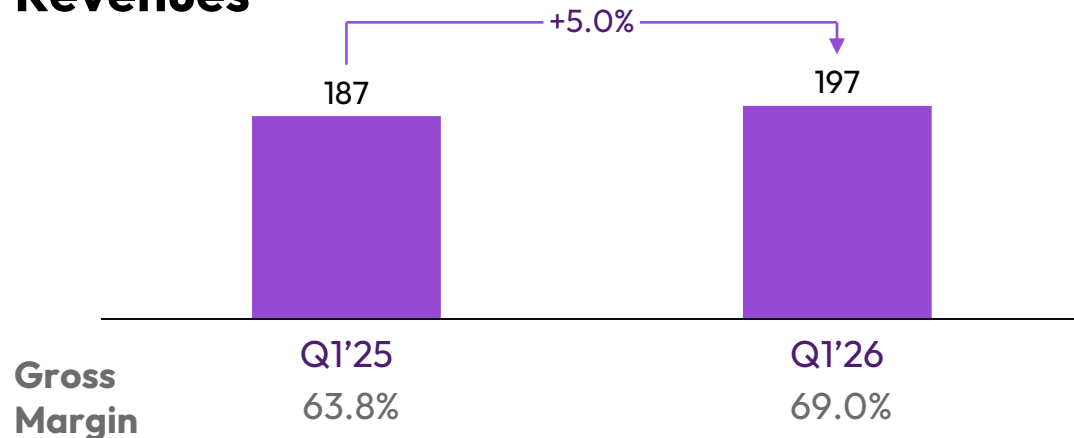
Revenues breakdown -
Pharmacies^{4/}
79%

Note: 1/ Pharmacies unit refers to the operation of our pharmacies in Peru. 2/ Distribution unit refers to our B2B operations in Peru and in Ecuador. 3/ Adj. SSS excludes stores that were temporarily closed during Q1'25, only for the days effectively closed. 4/ Pharmacies unit share in total Pharma segment revenues.

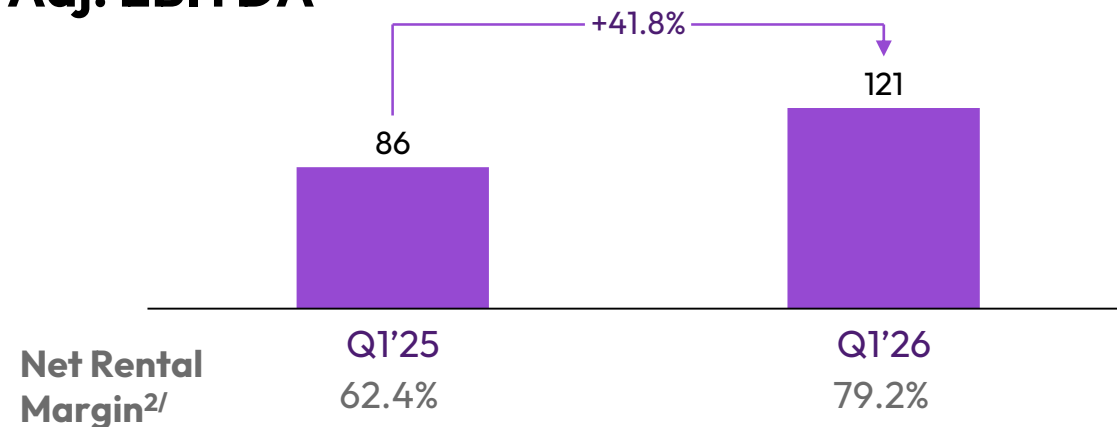
SHOPPING MALLS

Million Soles (S/ mm)

Revenues



Adj. EBITDA^{1/}



- **Revenues grew 5.0%**, mainly explained by the increase in GLA (+28k sqm), the improvement in performance of our malls and the low comparison basis, which included the temporary closure of several malls
- **Adj. tenant SSS growth of 13.9%^{3/}**, driven by growth across all categories other than Cinemas, fueled by the improvement in consumption
- **Adj. EBITDA grew 41.8%**, mainly due to the increase in revenues and to the low comparison basis, which included extraordinary impacts related to the incident in the Real Plaza Trujillo mall

Q1'26 Highlights

Occupancy
95.5%

Tenant SSS
+13.9%

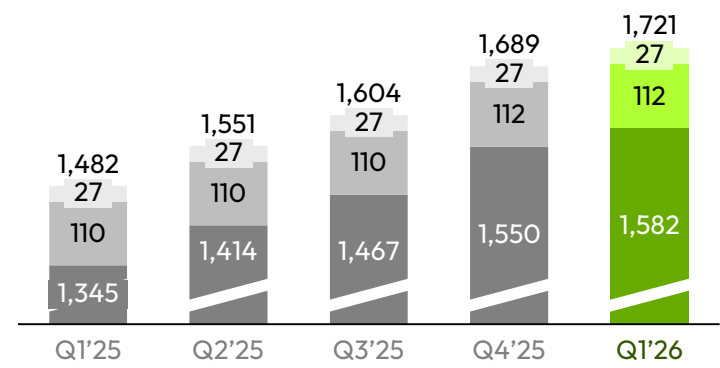
Note: 1/ Adj. EBITDA excludes mark-to-market gains from valuation of investment properties and asset revaluations. 2/ Net Rental margin is calculated as adj. EBITDA/Net Rental Income. Net Rental Income is defined as total income minus reimbursable operating costs related to the maintenance and management of malls. 3/ Adj. tenant SSS excludes malls that were temporarily closed during Q1'25, only for the days effectively closed.

OPERATING METRICS

Food Retail^{1/}

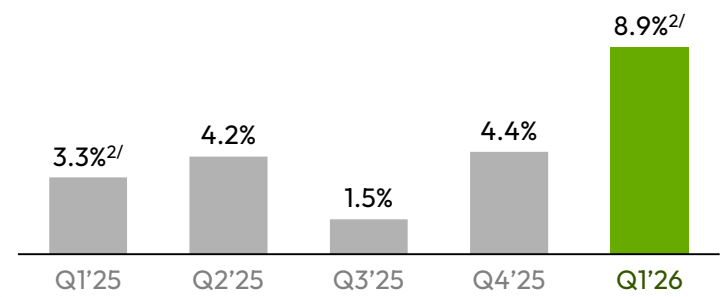
N° Stores

Cash & Carry Supermarkets Hard Discount



Same Store Sales

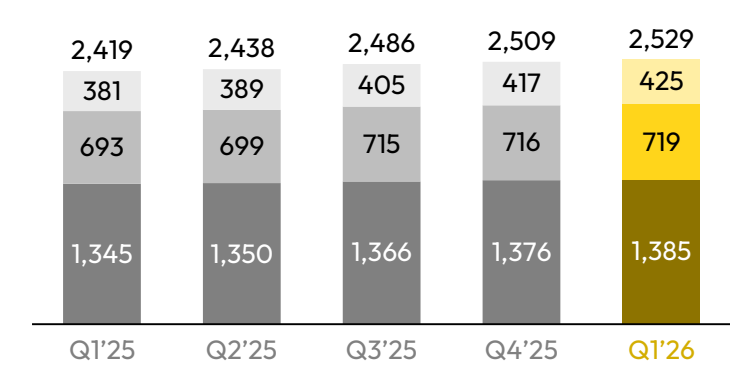
2025: 3.4% / YTD: 8.9%



Pharmacies

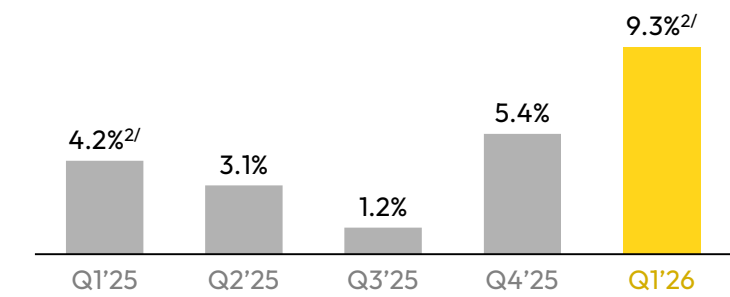
N° Stores

Beauty & PC^{3/} Self-service Traditional



Same Store Sales

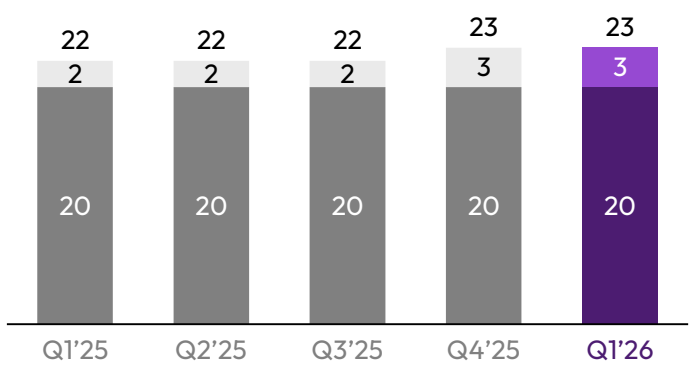
2025: 3.5% / YTD: 9.3%



Shopping Malls

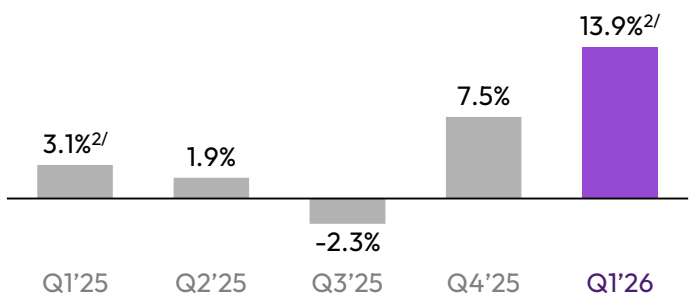
N° Malls

Power Centers Shopping Malls



Same Store Sales

2025: 2.7% / YTD: 13.9%

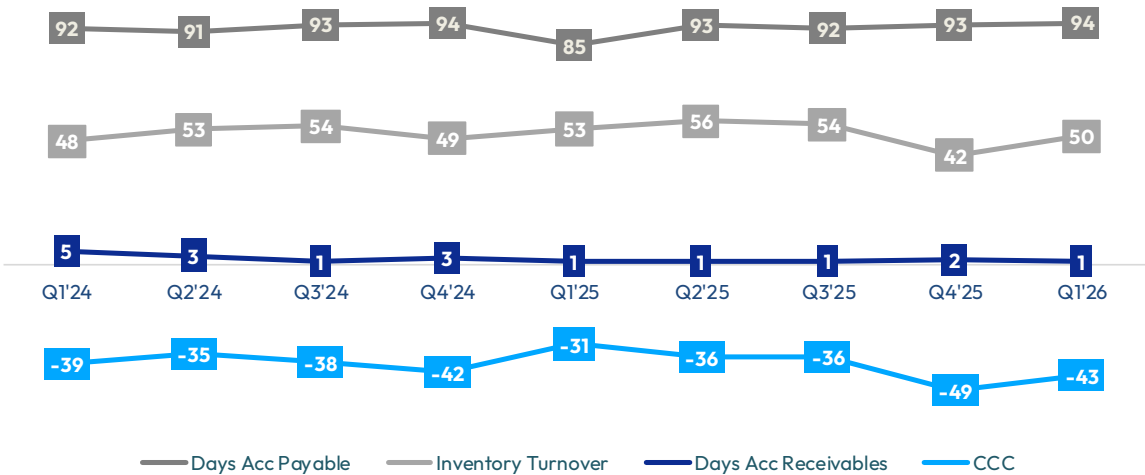


Note: 1/ Includes only Peru. 2/ Adj. SSS excludes stores and malls that were temporarily closed during Q1'25, only for the days effectively closed. 3/ Personal Care.

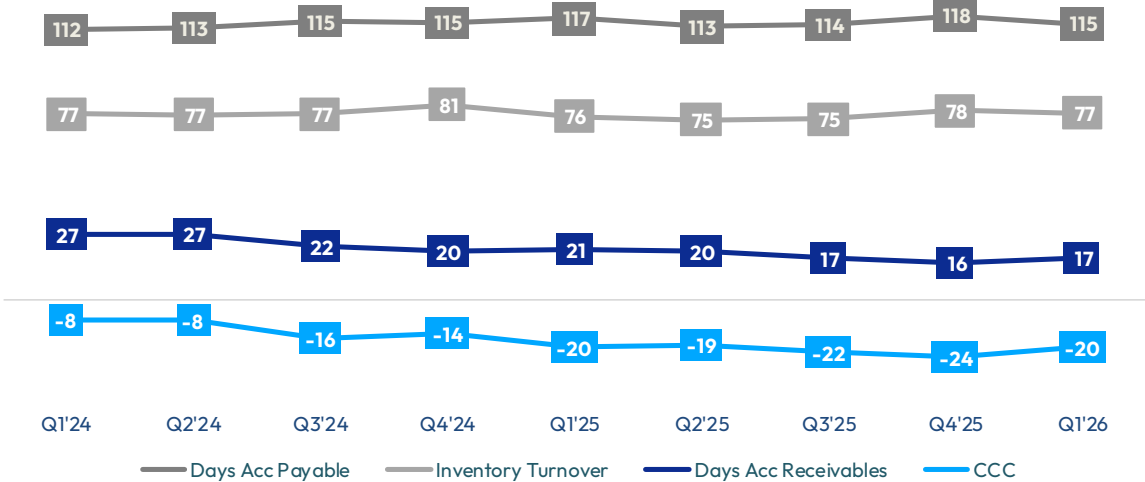
CASH CYCLE



Food Retail^{1/}



Pharma



Note: 1/ Includes only Peru.

LARGEST FOOTPRINT OF PREMIER RETAIL LOCATIONS

Food Retail

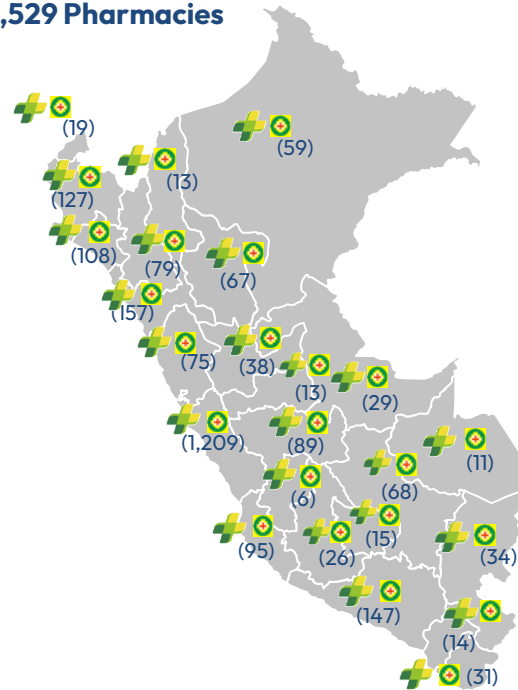
112 Supermarkets
27 Cash & Carry
1,582 Hard Discount



- First mover in 22 cities outside of Lima
- Total sales area (sqm): 729k
- ~40% of sales area sqm are owned^{1/}

Pharmacies

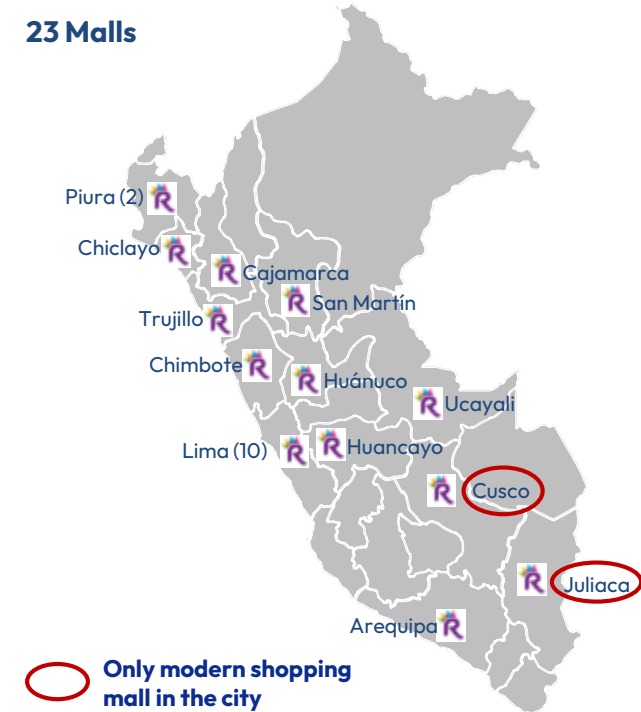
2,529 Pharmacies



- Present in all of Peru's 24 departments
- 100% of stores are rented
- 48% in Lima / 52% in Provinces

Shopping Malls

23 Malls



Only modern shopping mall in the city

- First mover in 6 out of the 12 departments
- Total GLA (sqm): 888k

Note: 1/ Owned by Supermercados Peruanos or through a related party.

Contact Information

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